

LOCAL I-S NEWS

for department store workers

VOL. XII, No. 12

JULY, 1961

Macy Consultant Advises Tightening Up On Labor

Tightening up on department store workers to meet the "challenge of new labor legislation" has been urged by Frank Waldenfels, consultant to Macy's and other department stores, according to a report in Women's Wear.

Mr. Waldenfels told a recent meeting of the National Retail Merchants Association:

- Use more part-time people. He noted that "one large chain already has 66 per cent of its sales force on a part-time basis."

- Pay on an incentive basis. The worst system with this new minimum wage is to pay a flat salary," Mr. Waldenfels stated. Why not pay the entire wage on a 5-6 per cent commission basis with a guarantee of the legal \$1 minimum per hour? That keeps you within the law and also provides incentive."

- Reduce store hours. An alternative is to go into a two-shift operation with a regular staff and another night-and-Saturday staff. Often, you'll find the latter staff, composed of 'moonlighters' such as teachers, police and firemen, doing better than your regular staff."

- Improve your sales staff scheduling. Mr. Waldenfels suggested that stores make a survey of customer activity on an hourly basis and the cost of sales help to sales during each selling hour. "You'll find a much lower cost ratio at the noon hour which is when you need a fuller staff. At the beginning and end of the sales day you need a smaller staff."

Mr. Waldenfels also issued warnings on a number of personnel practices. He advised:

- Don't pay your sales help less than the market level. "If you do, you'll wind up with the dregs and savings."

- Don't count on workers increasing production in the face of a higher minimum. "If anything, you can expect less loyalty from your workers."

- Don't slash staffs too drastically so that you offer inadequate service. "Remember, you still can't charge as much in a cafeteria as you can do in a restaurant."

- Don't forget about supervision. "You must beef up your supervisory level, including training programs, counseling and leadership development. Unions thrive on poor supervision."

- Don't let the new minimum wage become your maximum. "You must be flexible and maintain the differentials between work levels or face loss of better workers."

Full comment on these statements will appear in the next issue of "Local I-S News."

Contributions For Scholarships And COPE Going Well

In the drive to raise funds for COPE and the new Union Scholarship Program, members are asked to turn in their books and donations before leaving on vacation.

The books and money should be turned in PERSONALLY to Union administrators and Executive Board members, it was emphasized.

The campaign has been going very nicely, according to Union Administrators Mildren Kaplonski and Charles Boyd who are coordinating the work of the Activities and COPE Committee in behalf of the drive.

Champion of the fund-raising effort, so far, is Anne Valente, DA-CT who has already turned in four books. Evelyn Snyder and Esther Greenberg, of the Flying Squad, have also done a fine job.

Check With Union Before Entering Hospital

If you plan to enter the hospital, and expect that you will need blood, please call the Union office before your admission.

In this way, Blood Credit can be established beforehand. This will avoid unnecessary charges from the hospital.

1-S Protests Restrictions On Staff Use of Exits

The officers of Local 1-S have personally protested at a meeting with top Macy executives against the restrictions placed upon Union members by a recent company regulation.

In Bulletin #207, the company

management placed restrictions on the use of Herald Square entrances and exits, which have created many difficulties and inconveniences for the members.

Local 1-S distributed a handbill to Herald Square members on June 19, expressing the dissatisfaction of the members, and the opposition of the Union.

The Union handbill noted that a meeting had been held between the Local 1-S officers and Fred Fischer, Macy vice president for labor relations; Mrs. G. G. Michelson, personnel administrator; and Bernard Steinberg, manager of Macy labor relations.

As soon as the Union receives an answer to its protest, the Local 1-S officers announced that a special shop stewards' meeting would be held. The company answer would be reported to the shop stewards, and any necessary action decided upon.

As "Local 1-S News" went to press, a second meeting was scheduled for June 26 between Mr. Fischer and the Union officers.

The effect of the new company regulations, incorporated in Bulletin #207, was to require hundreds of members to walk long distances, by round-about routes, to clock in and out, go to their lockers, reach their working areas, enter and leave the building, during relief periods, at lunch time, or at the beginning or end of a day, with or without packages.

In view of the problems created, the Union has noted that the new regulations discriminate between the employees and the executives.

Thus, in Bulletin #208, addressed to all executives, executive assistants are told:

"When leaving without packages or luggage—

"... During the business day, ANY OPEN DOOR may be used (by executive assistants)."

"... At the end of their business day—

(Continued on page 4)

'Briefing Session' Panelists Analyze Future of Democracy

WASHINGTON — Is democracy obsolete? Will it require another war for Americans to deliver the best that is in them? These questions were posed to Sen. Hubert Humphrey (D-Minn.) and Harvard historian and White House Adviser Arthur Schlesinger, Jr., on "Briefing Session," the public affairs television program co-produced by the AFL-CIO and National Educational Television.

"I think America has shown itself historically capable of meeting great challenges in times of peace as well as in times of war," Schlesinger declared. "I think in the 1930's, for example, when we were

faced with a great depression... we showed a capacity to respond to a great sense of public purpose. I think we can achieve that same capacity without the spur of war."

"We are now engaged in a war," Humphrey replied. "I think we have to get that quite clear. The trouble is that in the past the wars in which we have been engaged have been wars in which the violence and disorder was the result of gunplay, so to speak. Today our war is a much more subtle and yet equally devastating kind of struggle. It is an ideological war. It is a propaganda war."

(Continued on page 4)

I-S Delegation Joins Maritime Rally

A Local 1-S delegation, recalling the militant support given this Union during its negotiations with Macy's, reciprocated by joining a large demonstration of seaman and longshoremen in support of the maritime strike against the shipowners.

The meeting, sponsored by the N. Y. Maritime Port Council, focused on two vital labor issues. The first is the strike itself; and second is a union-busting campaign being conducted against the longshoremen by the Waterfront Commission.

Many of the same shipowners and shipping interests are supporting the Commission which is seeking power to declare strikes and stoppages illegal, according to Anthony Scotto, of the Longshoremen, who addressed the meeting.

(Continued on page 4)



Paul Hall, Seafarers president, is shown addressing the Longshoremen demonstration in support of the maritime strike.

Van Arsdale Gets Award of Merit From Labor Dept.

U.S. Labor Secretary Arthur J. Goldberg has presented the Labor Department's highest citation for a non-employee to Pres. Harry Van Arsdale, Jr., of the N. Y. C. Central Labor Council and of Local 3, Intl. Brotherhood of Electrical Workers.

In presenting the department's award of merit, Goldberg praised Van Arsdale for his "leadership in bringing labor and management in New York together" and as an advocate of improved labor and management relations.

1-S Wins Added Payments For Clerks in Bulk Toys

For the last few years, sales people in Bulk Toys have been selling prefabricated, plastic pools and water filter equipment to go with them.

This merchandise was far more expensive than the usual line of swings, slides, etc., running up to \$700 for an item. Moreover, selling this swimming pool merchandise required special, additional knowledge covering water purification and the use of chemicals.

Shop Steward George Wicknig, noting that greater skill and knowledge were necessary for selling this equipment than the usual Dept. 28 merchandise, filed a grievance requesting additional pay for this duty.

Receiving no satisfaction at the second step of the grievance procedure, the 5th Floor Committee pushed the matter which was referred to the Macy Wage and Administration Dept.

The Macy management then decided (1) to make a special payment of \$2 a week to the sales clerks affected during the period that the pool equipment was on sale; and (2) would pay stims on all pools and filters. The latter sums will be considerably larger than the \$2 payment.

Achieving this victory were Floor Committee members Jerry Harte, chairman; Irving Smooke, vice chairman; and Marge Wilson, secretary.

Unionists Raise \$358 To Combat Cancer

Local 1-S volunteers collected a total of \$358 in a massive effort on "Cancer Tag Day."

Solicitation of funds in the nationwide effort to combat cancer has become a Union tradition during recent years.

CHOOSE THE RIGHT VACATION

By Dr. William A. Sawyer
IAM Medical Consultant

Lucky is the person who is able to take the kind of vacation that will benefit his health. We should all benefit in getting away from the daily home and job routine at least once a year. Such a vacation is an investment in health preservation. At least that is my idea of a valuable vacation.

Most people do not seem to pick their vacations as wisely as they might. I believe they should choose a vacation which will contribute to their health.

Sometimes staying at home is the most restful. Each should choose according to his needs. All are not benefited by the same kind of vacation. It's not possible to predict exactly the benefits to be derived in every instance. Some people go places chiefly for change and pleasure. New experiences, new places, or visiting relatives and old friends may be a boost to one's well-being. A change in climate may have its benefits. The mountains for some, the lakes or seashore for others.

Rest is probably the most important need in a vacation. Most of us have been brought up on the idea that one day's rest in seven is good. Now with the speeding up of the machine age, two days for rest and recreation are quite common. Rest is possible not only during one's yearly vacation but periodically over week-ends and official holidays. Just as the heart pauses for rest between each beat, so we ought to plan for more periodic rests in our daily routine.

A summer vacation should be primarily for rest or change which contributes to our health. The chief factors of a healthful vacation should include:

- A change in routine activities;

- Freedom from one's daily pressures;
- Plenty of sunshine and fresh air;
- Plenty of rest at night and during the day;
- Congenial companions and quiet surroundings.

A good vacation is one during which you enjoy yourself thoroughly and from which you are rested and refreshed when you return. In short, a good vacation is one in which your health is benefited by the effects on your digestion, your blood pressure, your circulation, and your nerves. It is one in which your muscles are exercised, but not to the point of exhaustion, with danger to your heart.

A good vacation is one where there is pure water, pure milk and a safe food supply. It's no fun to have a vacation spoiled by food poisoning. You'll do well to watch your food sources and keep away from cream and custard-filled pastries, meat salads allowed to stand too long at room temperatures. Refrigeration is important in protecting foods.

The commonest food poisoning is due to bacteria like the staphylococci or the Salmonella organisms. Bacteria may produce poisons or be poisonous in themselves. Staphylococci may get into food from an infected wound of someone employed in a kitchen or bakery.

Be watchful of the water and milk you drink, and the kinds of lunch counters and eating places you patronize.

I recommend that you send for a booklet on "Vacationing." Send your request to: Bureau of Public Health, The Equitable Life Assurance Society of the U. S., 393 Seventh Avenue, New York 1, N. Y.

LOCAL 1-S NEWS

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RWDSU, AFL-CIO

290 Seventh Avenue New York 1, N. Y. WA 4-4840

President: Sam Kovanetsky

1st Vice Pres.: Philip Hoffstein

2nd Vice Pres.: William Atkinson

Editorial Board

Carl Curry, Morgan White

Editor: Norman L. Sobel

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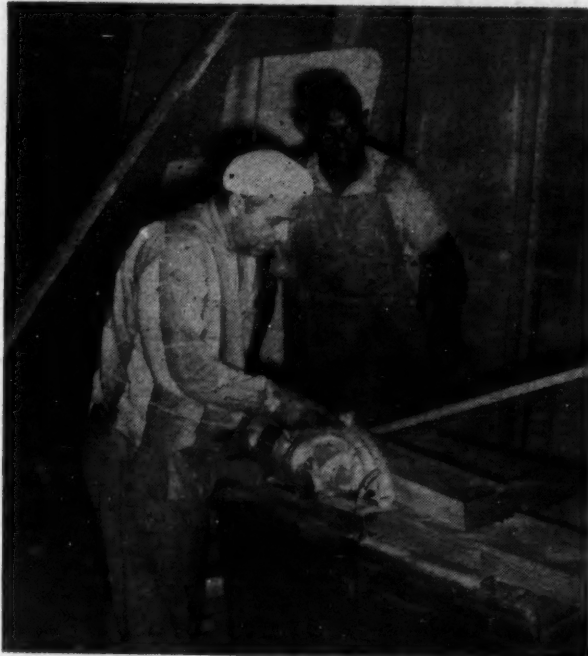


Accompanied by pneumatic drilling, the clanking of metal, and the clunk of carpenters' hammers, renovations of the Union headquarters are making considerable progress. Plans are to have a shiny, practically new building ready in time for the Fall divisional meetings.

In the meanwhile, 1-S'ers visiting the Union are getting a view of the innards of a building as the building workers practically re-build the entire Union facilities.

New, giant steel beams have been installed, large 3"x10" wood beams mounted to form new floor areas on the second floor, and the framing erected for an elevator.

Facilities for meetings, as well as regular Union services, will be considerably improved come next October!



Carpenters cut one of those big wooden beams to support a floor over the old, high-ceilinged auditorium.



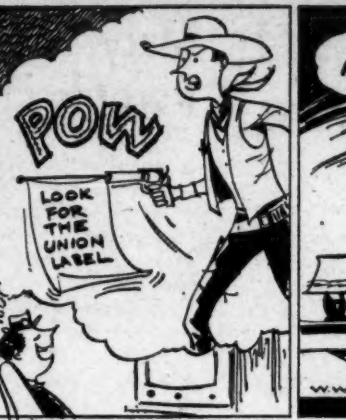
A Welder cuts loose an old steel beam with an acetylene torch, so that it might be replaced with a larger, new one.



Ironworkers ready the steel framework of the elevator shaft.



Checking work in progress against blueprints, the contractors plan next steps in building the refurbished Union Headquarters. This is a view looking toward the entrance.



Macy Exec Reverses Supervisor; 1/2-Day's Pay Returned to 1-S'er

If a survey were taken of what Union members dislike most on the job, it would probably be the executive — often at the lower levels — who abuses and seeks to humiliate a worker.

Such a case occurred recently when a certain Mr. James Whelan, supervisor in Men's Sportswear, acted in a belligerent, rude manner toward James Mitchell, a stockman in that department.

On May 24, Mr. Whelan told Brother Mitchell, in the presence of a half dozen other people, to shave a wisp of a beard under his lip. The supervisor gave Brother Mitchell an unpleasant ultimatum: shave it off by the next day or don't come back to work!

In filing a grievance Brother Mitchell noted that he had the same beard when he was hired in 1957, and nothing had ever been said to him about any violation of any company regulation.

Most provocative, however, was Mr. Whelan's continued rudeness. On May 26, he approached Brother Mitchell, and shook his finger under the unionist's nose. "I see you haven't shaved," the supervisor said. "You can go home now, because in five minutes, I am pulling your card. So, if you work, you won't get paid!"

The 3rd Floor Committee filed an additional grievance. They not only pointed out that Mr. Whelan was wrong to act as he did; they condemned the action of another executive Mr. Henry, in backing up the supervisor. Compensation was demanded for the time lost by Brother Mitchell when he was

sent home. The matter was then referred to Mr. R. La Joie, division superintendent.

After making a point of the desirability of a neat appearance for workers in constant customer contact, Mr. La Joie said, "I have discussed the incident with Mr. Whelan, and we agree that interviews should be conducted private-

ly and with reasonable manner and tone. He will attempt to do so in the future." Mr. La Joie added that "Mr. Mitchell will be compensated for the time lost as a result of being sent home."

The Floor Committee consists of Miriam Friedman, chairman; Sam Shields, vice chairman; and Frieda Barnett, secretary.

Directory Issued Of Labor Products

An Official Directory of Union Products and Services, published by the N. Y. State Union Label Trades Dept., has been issued.

The directory includes a listing of union brand names, products and services, company names and sources for purchase within the state.

"More than 8,000,000 New York state consumers are in the market designed to be influenced by the Directory," reports Harry Avrutin.

Letters to the Editor

I can't tell you what a pleasant surprise it was when I received your lovely gift of Carven Mis-s-ti-fier. I am a "Saturday Only" and never dreamed for a moment that I'd count that much in your hearts and thoughts. But now I realize what a wonderful organization you are. I hope to return to work soon, and I'll think of you each time I use the delightful scent and thank you again for remembering.

MARY TERRY
13-84

May I express to you and to your union's membership our deep appreciation for your remembrance of our cousin, Elsie Curtin? The people we met were most thoughtful and the flowers beautiful.

ROSS BANNERSTON

When Mrs. Marks, my mother, explained the problem of the blood plasma I just needed, you acted with such immediate and compassionate efficiency that the cost of it has already been deducted from the hospital bill.

The saving of such a large expense not only gives ease to the sick person, as I can attest, but it also helps a whole family. Everybody bands together and makes sacrifices . . . and such help as you give saves anxiety for each.

DOROTHY CARCEDO

Thank you so much for the Blood plasma that was given to mother. I can't tell you how happy she is and comforting to me to belong to a Union such as ours in an hour of need.

Many, many thanks again.

MRS. MARY LUCENTE
CDB-2

I wish to thank Local 1-S for their aid and thoughtful cooperation after my recent accident.

It is very comforting to know that hospitalization, surgery and anesthesia was so well taken care of. Thanks, too, to Social Service for the beautiful gift I received, and to my friends at Flatbush for their cards and phone calls.

DINAH PRENSKY
F 42-53

Just a word of thanks to all, for all the wonderful benefits that I received, meaning . . . the cooperation of all, from Blood Bank, to health consultant and excellent Health Plan. Otherwise I would never be able to meet all the expenses incurred from this very serious operation. I am thankful to God and Local 1-S.

MINNA C. KLEIN
75-52

It is with deep appreciation that I send this note of thanks to you for your get well card and bottle of perfume sent to me. During my

illness I received the most wonderful care from our panel doctors and hospital, they are tops with me. I also thank my friends in Macy's for their get well wishes.

CARRIE KNOCH
102-955

I have on many occasions required the services of the Health Plan. Each request was handled with courtesy, understanding and prompt attention. To have had my needs met so whole heartedly leaves me very grateful to you all.

EDITH LONDAU
147-12

Please accept the heartfelt thanks of my husband and I. In his recent illness and operation the hospital bill was very high and we were informed we were not covered by Blue Cross. Thanks to your help and advice this matter was straightened out much to our satisfaction. What a relief to have you to turn to in our trouble.

MRS. PEARL REED
P 42-78

'I Wish to Register a Complaint'

By Jane Goodsell

"GOOD MORNING. J. B. Pringle & Co. department store!"

"I wish to register a complaint, please."

"What is the nature of your complaint, madam?"

"Well, last week you advertised a straw purse at \$8.95 and I ordered one by phone, but instead you sent me a pink plastic bag which—"

"Just a moment, madam. I'll connect you with the handbag department."

"Handbags. Miss Mason speaking."

"Hello, I wish to register a complaint. A few days ago you ran an ad for a straw bag at \$8.95 and—"

"Yes indeed, madam. May I send you one?"

"No no, you already sent me one. I mean I called up and asked you to send me one but instead you sent me a pink plastic bag and—"

"Do you wish to register a complaint, madam?"

"I most certainly do!"

"I'll connect you with the complaint department. Hold on a moment, please, while I transfer the call."

"Ladies' lingerie, Miss Northrup speaking. May I help you?"

"What department is this?"

"This is ladies' lingerie, madam. May I help you?"

"I want the complaint department."

"I'm sorry, madam. We have no complaint de-

partment. I'll connect you with customer's adjustment."

"Adjustment department, Miss Martin speaking. May I help you?"

"YOU CERTAINLY MAY! Last week I called your store and ordered a straw handbag which you had advertised, and instead you sent me a pink plastic bag and—"

"Was it a charge-and-send or a COD, madam?"

"It was charged. In fact, it was overcharged because the pink plastic bag was \$10.95 and—"

"Just a moment, madam. I'll connect you with charge accounts."

"Charge accounts, Miss Henderson speaking. May I help you?"

"For crying out loud, I hope so! Last week I ordered a paw strurse—I mean a straw purse—and instead you sent me a pink plastic—"

"I'll connect you with our handbag department, madam. Hold on a minute, please."

"Handbags, Miss Golby speaking. May I help you?"

"Do you have a pink plastic handbag at \$10.95?"

"Yes, we do, madam. We have just one left, and I'll be happy to send it to you. What is your name, please?"

"My name is—no no! I already have a pink plastic bag! I don't want it! It's not what I ordered. What I ordered was a straw purse—"

"I'm sorry, madam. I'll connect you with—"

Jamaica News

Candles, Silver and Rice: 25 candles for the silver wedding anniversary of Marian Drum and new rice for the 2nd honeymoon which was celebrated in Bermuda.

Good Deed Award: To Marge Duwe (china). Marge helped a sightless lady select her purchases and have them gift wrapped. She then accompanied her to the street door where the lady's trusty police dog took over.

Stepping Up the Ladder: Tony LaSalvia from furniture to major appliances and Dottie Kendall from cashier-packer to unit control in coats. Congrats.

Party Time: Lovely store-wide farewell party for Irene Hultin (dresses) and another for Edna Neremberg (coats) who is retiring and going to Florida.

Too many husbands are ill at home or in the hospital. The worried wives are: Mildred Papritz, Yetta Gresack, Margie Burns, Mary Fallor, Lillian Rossman.

Condolences to Charlie Bedeian on the loss of his brother. Sincere sympathy.

Ding Dong's: Joannie Hanley to be a June bride and Vivien Pesanto's son and bride now honeymooning.

Welcome Back: To Marian Robinson after her operation and long convalescence, and Beatrice Adelman back from her absence due to a heart attack. Sure hope we can say the same real soon for all on our long list of sick: Joe Longhitano, Gertrude Borts, Cornelius Brown, Alice Dewar, Edna Dimas, Beatrice Friedland, Tania Gordon, Edward McCabe, Kathleen Morgan, Lee Oberfield, Tina Spinosa, Helen Viola, Rose Zaleski. Please come back soon!

—MELANIE HARMON

Retired Members

Name	Dept.
Martha Schram	RMMJ-3
Thomas Jacobs	8-908
Anna Evans	HDC-5
Charlotte Chamberlain	BMC-2251
Camilla Sotomayor	15-07
Olga Pumpurin	21A-302MAF
Jeanette Silver	SF-1619
Richard Moore	CFF-2

Best of Luck
and
KEEP IN TOUCH!

Wed. Night Counseling Suspend July-August; Appointments to be Set

The regular Wednesday night counseling sessions will be suspended during July and August.

As in past years the weekly sessions which provide legal guidance, workmen's compensation counsel and social service referrals on personal problems will resume in September.

Although these sessions will not meet on a regular basis, individual appointments with the Union counselors can be made by calling the Union office, WA 4-4540.

Life in Macy's

I recently received a shopping report. It was excellent indeed: When I was described as sixtyish It left me kind of peeved.

If the job she wants is guessing age, She made some mistake, I know. She should look for employment In a Coney Island show.

—Annoyed But Amused

'Briefing Session' Panelists Analyze Future of Democracy

(Continued from page 1)

Humphrey said he believed most Americans do not understand the nature of this war and for that reason they have made an inadequate response to its danger.

Edward P. Morgan, the program's moderator, asked the panelists if it were possible the West has overestimated man's desire for freedom. Perhaps, he said, "what he really wants is security."

"I don't see evidence of that," Schlesinger answered. "I think societies which have never known freedom but which have known poverty and deprivation... there the passion for freedom will not be marked. But in societies which have achieved a certain stage of economic development, man's instinct for freedom begins to express itself. I see no reason to suppose that this won't even be true of a totalitarian society like the Soviet Union."

"The one thing that impressed me with what was developing in the Soviet Union," Humphrey said, "was that as the economic wealth of the country develops, as they become stronger and richer, it seems that there is an expression of a greater degree of personal freedom."

The panelists discussed "bigness" and its effect on individual liberty. Individual freedom is destroyed by bigness, Schlesinger maintained.

"The first bigness to develop was big business and this was followed at about the same time by the response of big government and big labor," he said. Big labor was the only way in which the working man was able to defend himself against big business," Schlesinger declared.

Humphrey said that what government really does is to represent "the popular will against some of the great private forces that represent a special interest." Government interests are not necessarily just the bad ones we hear about, he added, but sometimes the ones you like.

It is easy to catalogue the defects of democracy, said Schlesinger, and he quoted Winston Churchill: "Democracy is obviously the worst form of government, except for all others."

Lest We Forget

The following firms are listed by the Union Label and Service Trades Department of the State of New York as unfair to organized labor and do not deserve consumer support from AFL-CIO union wage earners:

Haggar slacks... Weldon pajamas... O'Sullivan heels... Carrier Air Conditioning... Henderson Textiles... Camel, Winston, Salem, Cavalier cigarettes... Wings shirts... Crown and Headlight overalls and workclothes... Seeburg Music Players... McMullen dresses... Proctor Electrical Appliances... Hickock belts... and in New York City: Chock Full O'Nuts restaurants... Schraaff's restaurants... Stouffer restaurants... Waldorf cafeterias... Woolworth restaurant facilities... Bickford's restaurants... Horn and Hardart Automats and retail outlets... The Stork Club... Eastern Air Lines, Idlewild food catering, Hot Shoppes, Inc.

**PLEASE TELL US
WHEN YOU MOVE**



If you...
your husband
or wife...
or children
under 19...
or parents (if you're single)

**NEED BLOOD
FROM THE BLOOD BANK**
all you have to do is
**CALL WA 4-4540
LOCAL 1-S**
Will Do the Rest

I-S'ers Attend Maritime Council Open Air Meeting

(Continued from page 1)

The Longshoremen conducted a 24-hour sympathy strike with the seamen on June 21, the day of the demonstration.

The unions on strike are the National Maritime Union, the Seafarers, Marine Engineers, Masters, Mates and Pilots, and the American Radio Association.

The unions are seeking bargaining rights for the "runaway ships" which have been placed under foreign flags to evade union wages and standards.

The unions, in addition, seek joint company-union machinery to act on industry problems.

Paul Hall, in his address to the meeting, declared that the shipowners are now dealing largely unilaterally with some \$250,000,000 in government subsidies, often to their own benefit, and not to the benefit of the workers in the shipping industry.

Compensation 'Reforms' Cut Worker Benefits — Hanover

Col. Solomon E. Senior, Workmen's Compensation board chairman, has been undermining the system of worker protection instead of reducing insurance company profits, Harold C. Hanover, New York State AFL-CIO president, has charged.

He said a study of workmen's compensation costs showed that while the profit allowance in the premium rate is 2½ per cent, profits are as high as six or more times the amount allowed.

This clearly shows how very "kind" the N. Y. Compensation Insurance Rating Board has been to the insurance companies. Referring to Col. Senior, Mr. Hanover emphasized that the board chairman had also been "most kind" to the insurance carriers, rather than the injured workers involved.

"Nearly every administrative directive and policy change Col. Senior has put into effect in the past two years, by design or in practical application, has had the effect of reducing legal and monetary protection and benefits to workers, with these 'savings' adding still more to the already exorbitant profits of the insurance companies," Hanover said.

A top authority on workmen's compensation, Prof. Herman M. Somers, concludes from many years of study of the workmen's compensation law and its opera-

Macy Chain Sets Records in Sales

Sales of R. H. Macy & Co., Inc., for the thirteen and fifty-two weeks ending on April 29, set new records for the periods. Earnings, however, dipped from the year-earlier levels as a result of very bad weather and the generally sluggish economy this year, the department store chain reported.

Sales for the April quarter totaled \$113,418,000, for a gain of three-tenths of one per cent from the \$113,115,000 volume in the corresponding period a year ago. Net earnings for the quarter were \$595,000, equal after preferred dividends, to 17 cents a common share, against \$639,000 or 20 cents a common share for the 1960 April quarter.

In the fifty-two weeks ended last April 29, Macy's sales rose 4 per cent to \$517,916,000 from \$499,825,000 a year before. Net earnings came to \$8,858,000, or \$4.04 a share, compared with \$8,782,000 or \$4.19 a common share the year before.

Credit Union Has Money Available For Your Vacation

With vacation time here, the Credit Union has announced that it has ample funds available to lend to members who need a financial boost.

The Local 1-S Federal Credit Union, a non-profit group administered by Union members, lends money at substantially lower rates than those charged by commercial banks. Terms of re-payment can be worked out jointly by the member and the Credit Union.

The Credit Union is located in the Union Office, 290 Seventh Avenue. It is open Wednesday, Thursday and Friday from 11 A.M. to 2 P.M., and from 5 P.M. to 7 P.M. Telephone is WA 4-4540.

tion, that "benefits could be increased by one-third if the average overhead of insurance could be reduced to about 25 per cent of premiums."

Restrictions On Entrances - Exits Protested by I-S

(Continued from page 1)

ness day, (executive assistants) may use any of the four designated doors."

In Bulletin #207, addressed to all staff personnel, employees are told that:

"... when leaving without packages..."

"... prior to the end of their scheduled working day, such as lunch time or relief period, (employees) ARE TO USE THE FOUR EMPLOYEE DOORS LISTED..."

Similar discrimination has been decreed by the company in regard to leaving with packages.

When so doing before closing, employees—after an examination in the Check Room—must leave by the 135 W. 34th St. door.

Executive assistants may leave, under identical circumstances, without any limitation in Bulletin #208 on which doors to use.

Let's Give the Kids a Break!



Macy's Lends Trucks To AFL-CIO Campers

Macy's lent a helping hand recently to a large group of kids who were sent to summer camps by the Camp Committee of the N.Y.C. Central Labor Council's Community Services Committee.

It happened this way. The Camp Committee, which is headed by our own president, Sam Kovenetsky, was asked by the Boys Athletic League to borrow, if possible, some "tub trucks" to be used for the kids' luggage. Such trucks, the BAL executive director said, would be very helpful.

Pres. Kovenetsky called Mrs. G. G. Michelson, Macy personnel administrator, and asked if the committee could borrow the "tub trucks" which are used in stock and receiving.

Mrs. Michelson promptly agreed. The request was made on June 15, and two days later, Macy's delivered the trucks to the depot.

Some 800 children of AFL-CIO members will be going to summer camp this year under the sponsorship of the camp committee, reports Pres. Kovenetsky. Louis Levine, labor representative at the Greater New York Fund, is coordinator of the camp program.

Most Family Incomes Are Still Below Modest Living Level

Average family income increased by \$300 to \$6,900 last year and some 45 per cent of all families had incomes of \$6,000 or more.

Figures were announced last month by the Office of Business Economics of the Commerce Dept. While they indicate progress toward higher living standards, the figures also reveal widespread poverty and substandard living.

PERSONALS

FOR SALE—Baby crib and mattress, high chair and 7" tricycle. All in perfect condition. Reasonable. Call IN 3-3036 after 7 P.M.

FOR SALE—Dormeyer mixmaster. Practically new. 2 bowls plus extra attachments. \$15. Call FO 5-8695 after 3 P.M.

FOR SALE—Mahogany secretary, large French antique clock, white and gold antique satin drapes. Perfect condition. Also muskrat coat, size 16. Reasonable. Call AP 7-6318 after 6 P.M.

FOR SALE—Size 8½ wedding band. Pierced white gold, never worn, too large for owner. Cost \$33. Will sell for \$16. Write to M.K., 1439 Noel Avenue, Hewlett, L. I., or call FR 4-4690, reverse charges.

MEDICAL PLAN—For the name and address of the doctor, dentist, optometrist or podiatrist nearest you CALL the Union Office—WA 4-4540 or Associated Physicians Medical Group—BU 8-4210 (Night or Day) when the Union Office is closed. Complete schedule of fees available upon request.

Full information on benefits and regulations can be obtained from the health plan consultant at the union. Members are also asked to remind their doctors that all claim forms must be returned to the Local 1-S office.

BLOOD BANK—If you need blood from the Blood Bank CALL the Union Office—WA 4-4540.



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